



## **Dr. Peter Gabriel, PCC, BCC**

### **Coaching, Facilitation and Training**



Peter is passionate about people. He gets energy by helping leaders and executives grow and develop to be the best leaders they can be. Peter is an expert in executive coaching, leadership development, emotional intelligence, and team/relationship building with Key Leadership LLC.

Peter coaches C-suite executives, emerging leaders, and managers to develop self-awareness, behaviors, and skills to be more effective as leaders. Peter also serves as a coach for the Executive Leadership Academy – The Advanced

Leadership Initiative through Carnegie Mellon’s Tepper School of Business and coaches corporate executives for Case Western University. Peter is the International Coach Federation President: Pittsburgh Chapter.

### **Business/Organizational Leadership Experience**

Peter is an adjunct professor at Creighton University’s Doctorate of Education in Leadership Program. His doctoral dissertation focused on gender, diversity, and leadership and was presented at the International Leadership Association Global Conference in West Palm Beach, FL in 2018.

Peter has extensive experience in the corporate environment. Prior to professional coaching, Peter spent 19 years working with corporate clients at Vanguard, a global investment manager. Peter was responsible for 12 teams with 4-5 employees associated with each team. His clients varied across diverse industries.

- Led and coached multiple cross-functional teams in delivering world-class retirement programs to corporate clients. Received high marks through client loyalty surveys (Net Promoter Score).
- Set strategic direction aligned with client goals/objectives. Through strategic consulting, anticipated and identified client needs. Developed and communicated a vision of success for teams.
- Drove profitability of client relationships by influencing/persuading client decision makers to adopt products and services. Resulted in improved profitability of clients.
- Attracted over \$400 million in new business. Presented sales presentations to retirement plan committees comprised of CEOs, HR Directors, CFOs, and Legal Counsel. Outcome was business expansion.

### **Education and Training**

- Professional Coach Certification (PCC), The International Coach Federation
- Board Certified Coach (BCC), The Center for Credentialing & Education
- Professional Coaching Certification Program (PC), Duquesne University
- Weatherhead Executive Coaching Certificate, Case Western Reserve University
- Emotional Intelligence – Emotional Quotient Inventory (EQi-2.0) (OKA)
- Emotional and Social Competency Inventory (ESCI) 360-degree assessment (Korn Ferry)
- DiSC® Behavioral Personal Assessments (Take-Flight Learning)
- The Leadership Circle Profile (The Leadership Circle)
- Leadership Versatility Index (LVI) (Kaiser Leadership Solutions)

**CREIGHTON UNIVERSITY**, Doctorate of Education, Leadership, 2017

**PENN STATE UNIVERSITY**, MBA, 2003

**VILLANOVA UNIVERSITY**, BS, 1994